

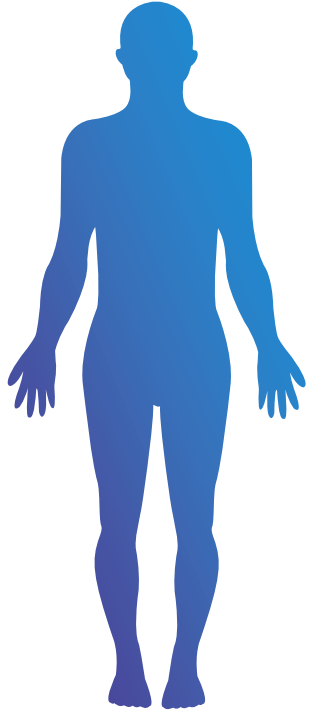


Reducing the burden of diabetic
foot disease

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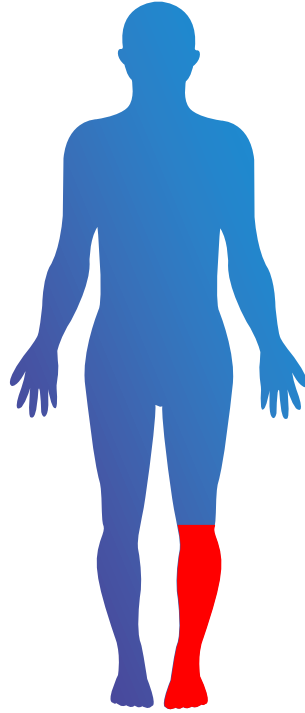
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Diabetes in the Ireland



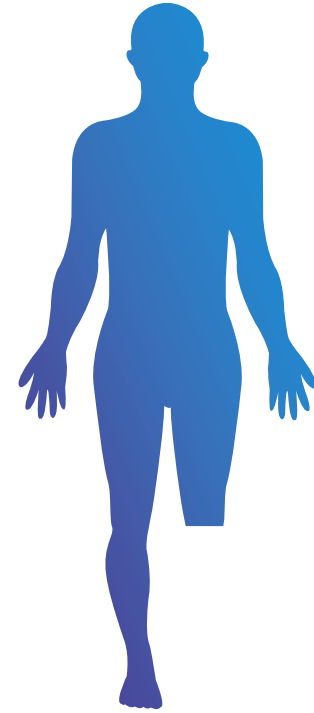
225,000

people with diabetes



56,250

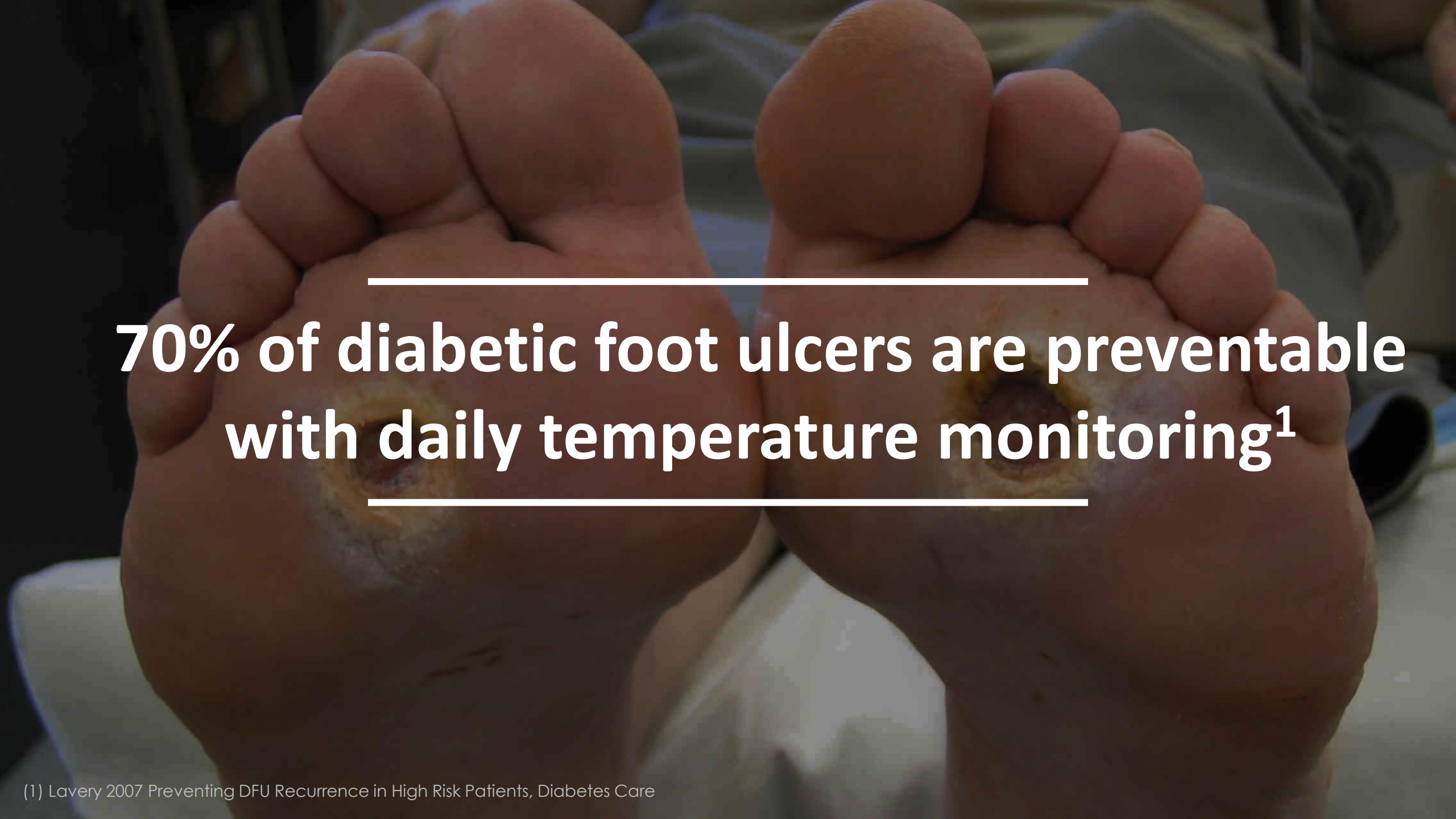
will develop a foot ulcer



8,437

will require an amputation

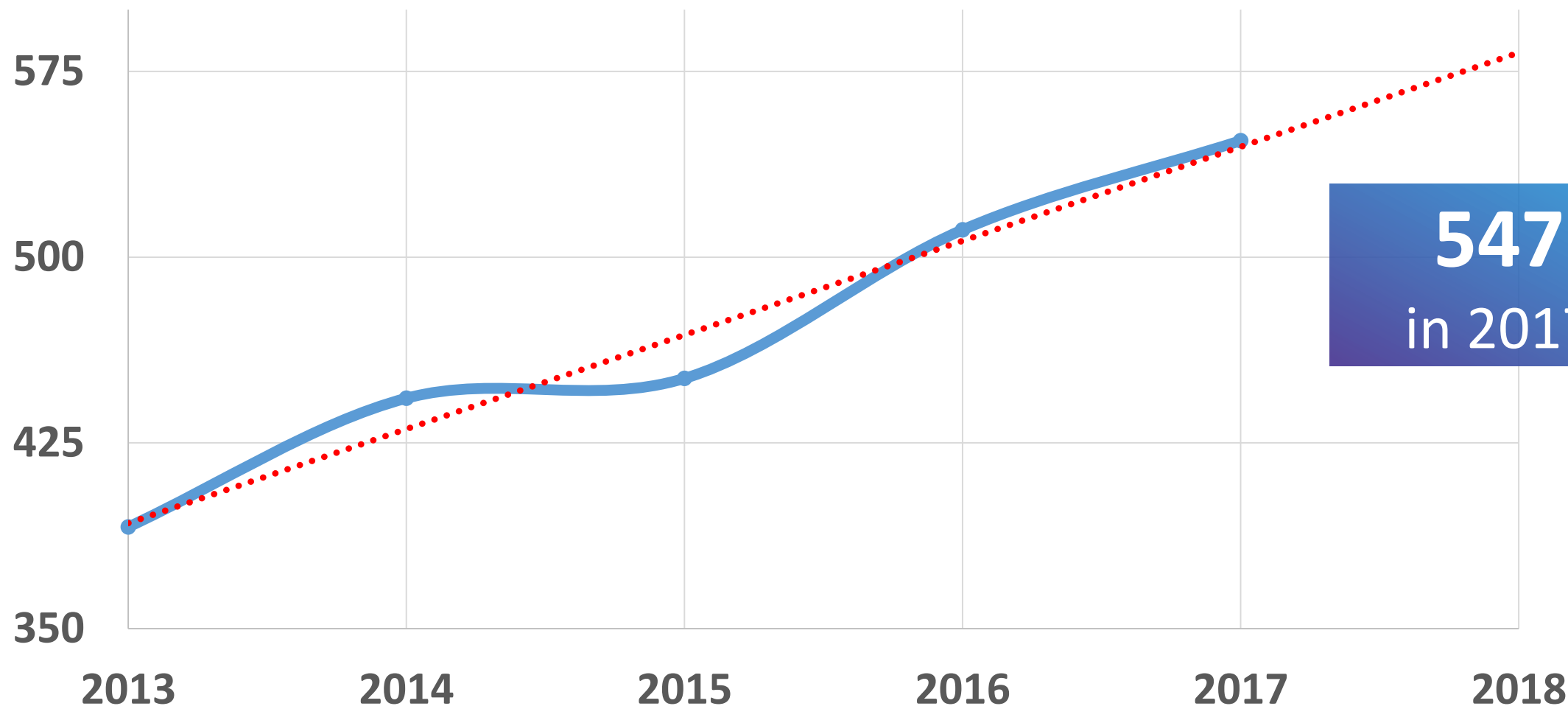


A close-up photograph of the soles of two feet. Each foot has a visible ulcer on the heel area. The ulcers are characterized by a central dark, necrotic core surrounded by a ring of yellowish, fibrinous material, and an outer area of red, inflamed skin. The text "70% of diabetic foot ulcers are preventable with daily temperature monitoring¹" is overlaid in white, bold font, centered between two horizontal white lines.

**70% of diabetic foot ulcers are preventable
with daily temperature monitoring¹**

The impact of diabetic foot ulcers in Ireland

Amputations Per Year



Cost of Diabetic Foot Ulcers

Costs

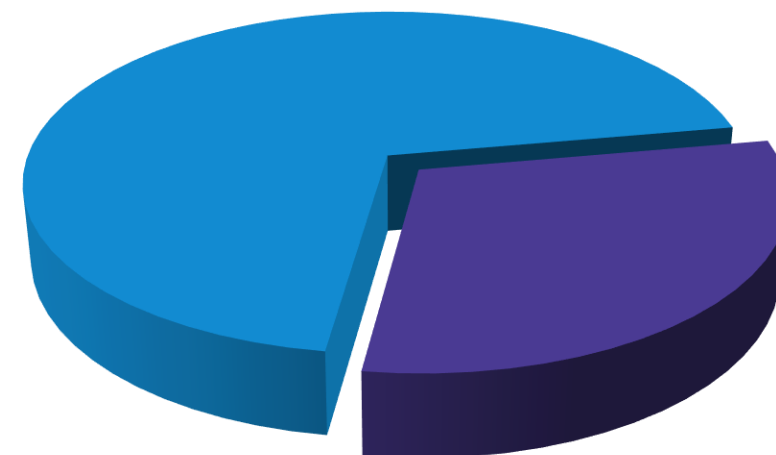
- €30,000 per inpatient treatment⁵
- 1.2% of total HSE Budget⁹

Bed nights

- 2,628 hospitalised in 2017¹
- 20 days in hospital per admission
- 52,560 bed nights⁹
- 144 patients in hospital every night

€197 Million⁶

annual cost of diabetic foot ulcers



€118 Million

outpatient
savings per year

€79 Million⁷

in inpatient
savings

5) Diabetes Ireland 2018 Diabetes-related amputations continue to rise 2015

6) Calculated based on inpatient cost being 40% of total as it is in UK Kerr 2017 Diabetic Foot Care in England : An Economic Study

7) Calculated based on cost of inpatient stay being €30k⁵ and there being 2,628 admissions¹

8) Smith 2004 The cost of managing diabetic foot ulceration in an Irish hospital

9) Calculated based on total healthcare budget being €16 billion per year and total DFU cost being €197 million

Background to the disease

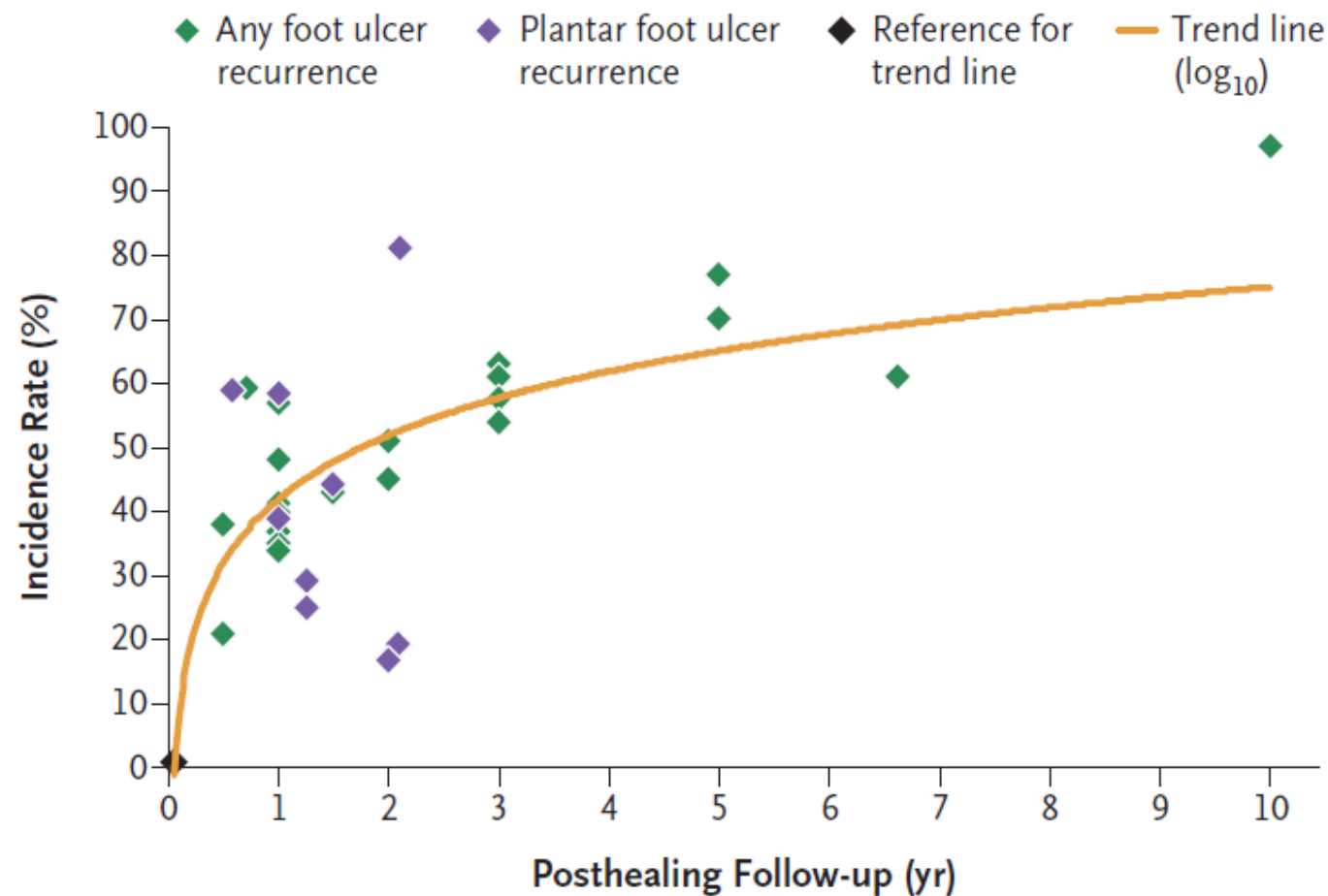


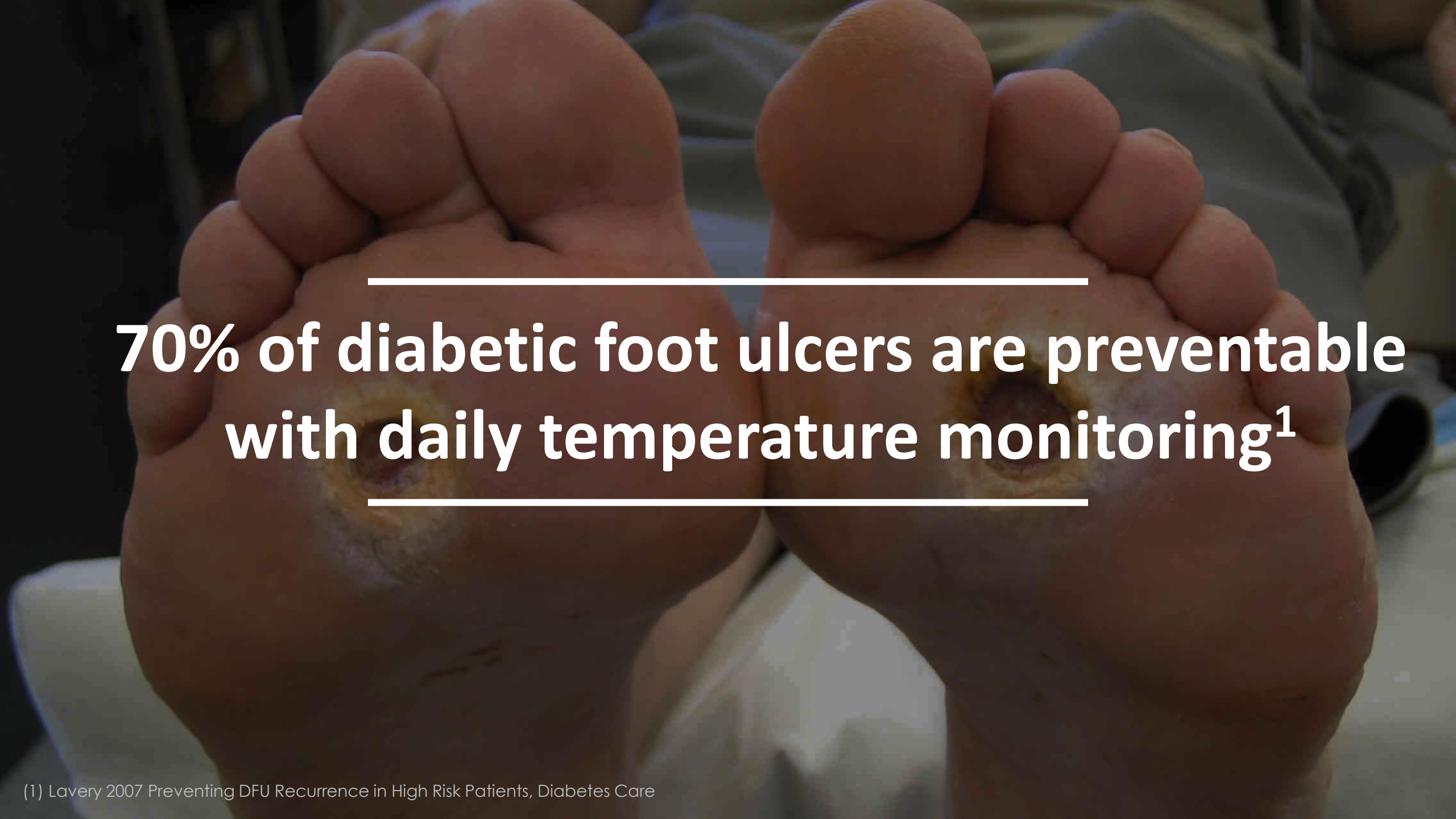
Early identification and intervention results in simpler and shorter treatments, reduced costs and improved outcomes

High Ulcer Recurrence Rate

40%

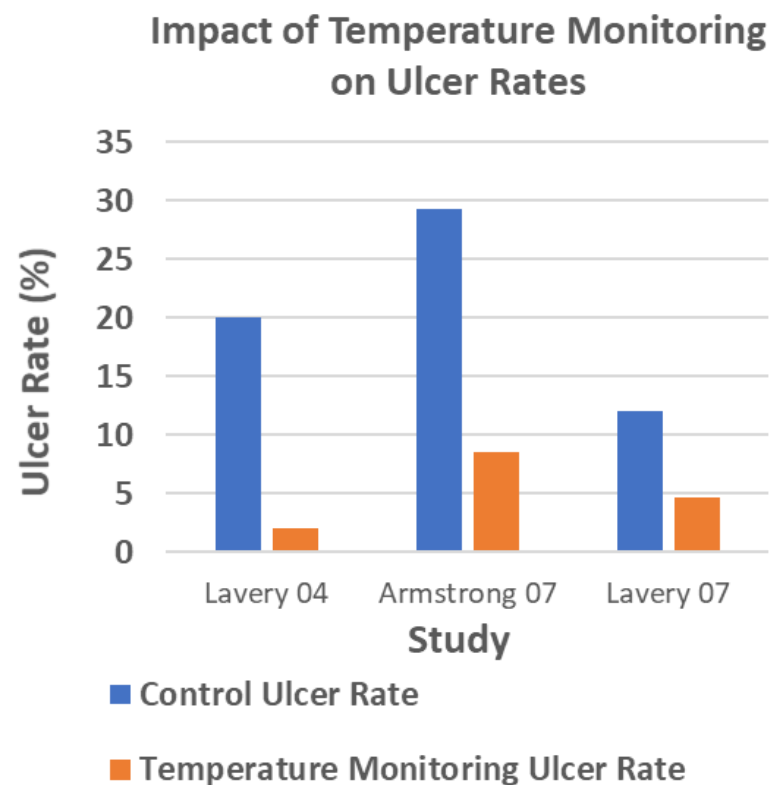
of healed ulcers
will re-develop
within 12 months



A close-up photograph of the soles of two feet. On the left foot, there is a circular ulcer with a dark, necrotic center and a yellowish, fibrinous border. On the right foot, there is a similar ulcer, also with a dark center and a yellowish border. The text "70% of diabetic foot ulcers are preventable with daily temperature monitoring¹" is overlaid in white, bold font, centered between two horizontal white lines.

**70% of diabetic foot ulcers are preventable
with daily temperature monitoring¹**

Temperature Monitoring Shown To Prevent 70% Of Foot Ulcers



70%
prevention

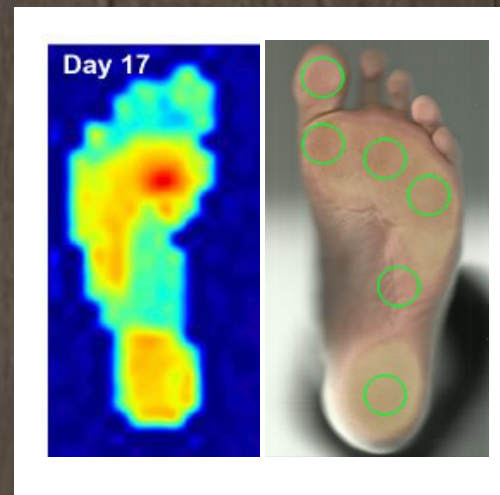




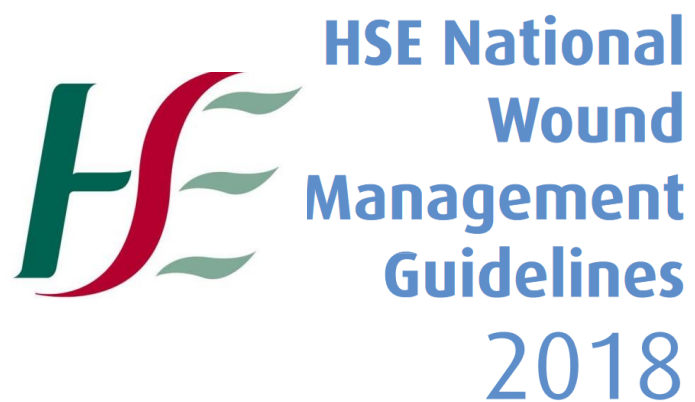
BLUEDROP MEDICAL



Bluedrop Medical is **Revolutionising Diabetic Foot Ulcer prevention** by developing the worlds most advanced **thermal and visual** diabetic foot monitoring device



Recommendations For At Home Temperature Monitoring



Instruct an at-risk patient with diabetes to **monitor foot skin temperature at home** to prevent a first or recurrent plantar foot ulcer.

Also recommended by international groups



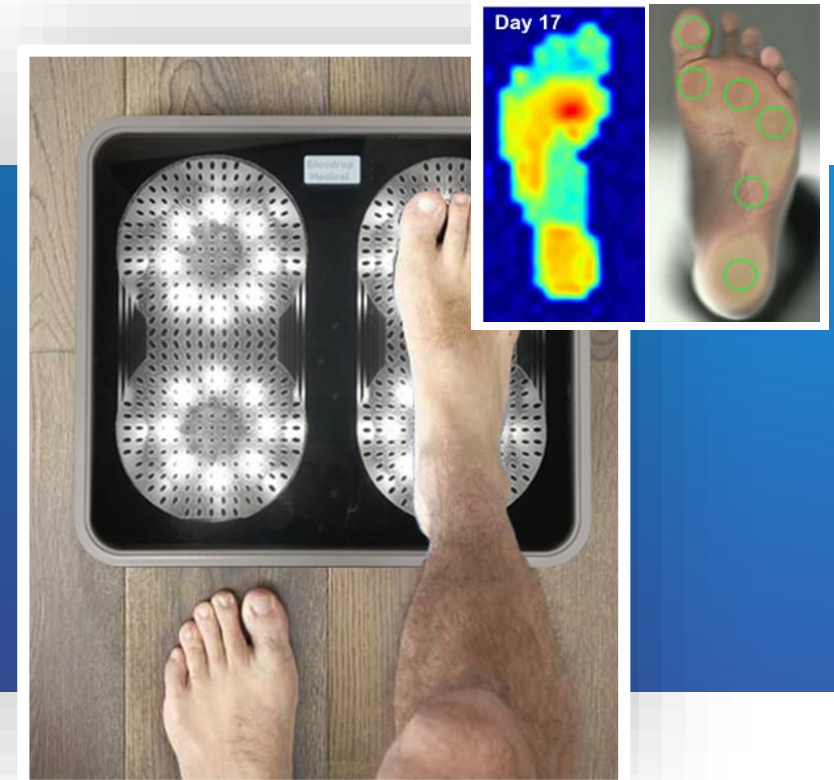
American College of
Foot and Ankle Surgeons



Temperature Monitoring Shown To Prevent 70% Of DFU



- 10 minutes
- Not currently available
- Temperature only



- 20 seconds
- Thermal and photographic

Analysis



Scan



Monitor

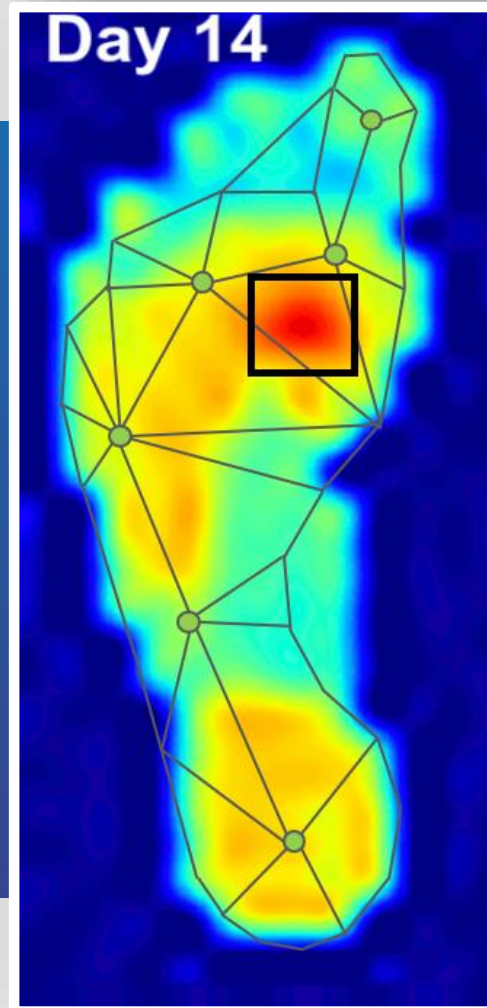


Report



Prevent

Thermal



Photographic



Benefit Of Temperature Monitoring



**Care moved out of inpatient setting to
primary care and the home**



Early
identification of
ulcers



Cost reductions



Quality of life
improvements



Prevention of 70% of
ulcers



Fewer amputations

The Financial Impact



Expensive Issue
€30,000 per ulcer¹



Focused Cohort



Improved Outcomes

Potential annual savings of
€3,000 per patient
using temperature monitoring



Even at prevention rates as low as 25%
the system is still cost effective

1. Based on the data in slide 6. It is estimated that there are 7075 DFU per year. The total cost is estimated at €211 M in 2016. Average DFU is therefore €30k. Full model available on request

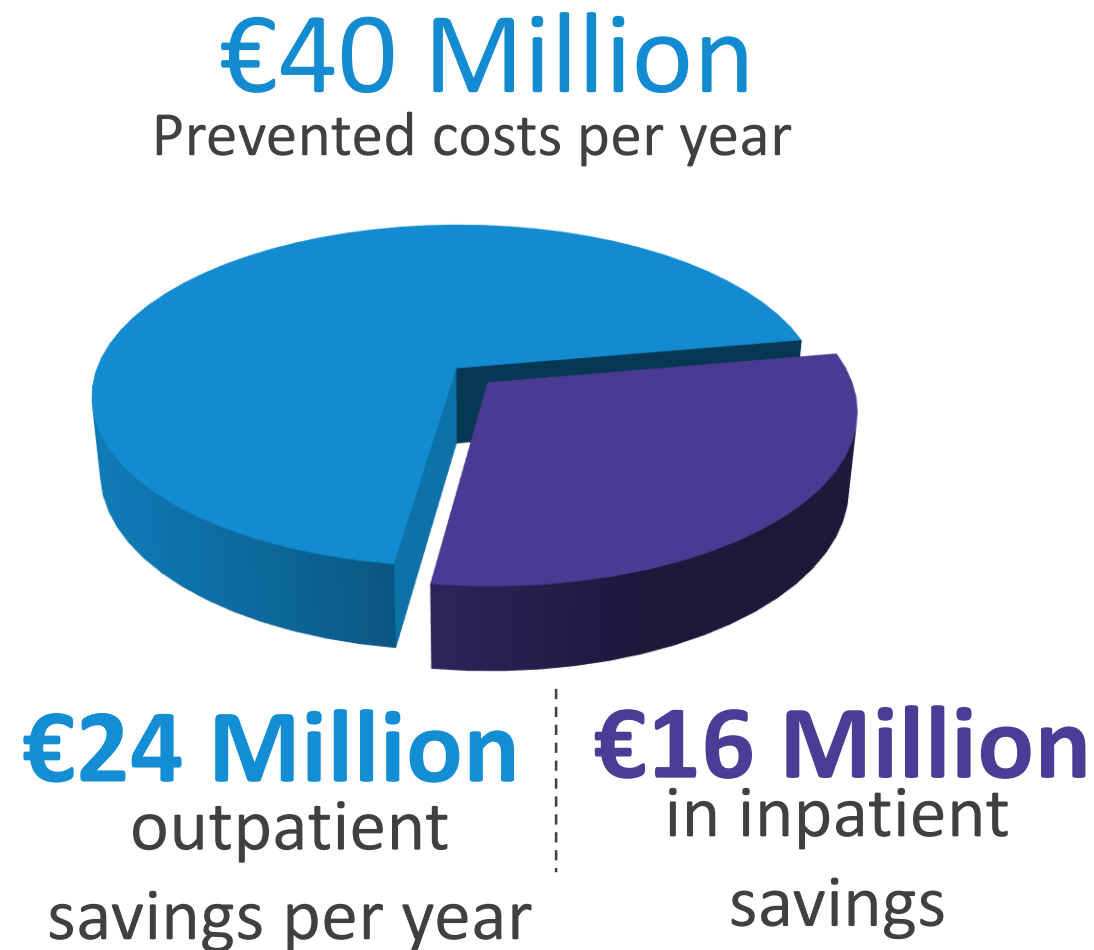
Potential Impact in Ireland: Temperature Monitoring

There are 7,075 recurrent risk patients in Ireland:

Potential Impact*

Diabetic foot ulcers prevented	1,981
Amputations prevented	153
Admissions prevented	735
Beds freed per night	40

*Assuming prevention rates in line with existing evidence (70%)





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